Acquisition Office

Email: IFB-CO-422181-ASNMC@ncia.nato.int

NCIA/ACQ/2026/06992
Wednesday, 22 April 2026

To: All Prospective Bidders

Subject: Invitation For Bids – IFB-CO-422181-ASNMC – Advanced SATCOM Network Management Capability (ASNMC)

References:
- **A.** General Bidding Instructions
- **B.** Notification of Intent, NCIA/ACQ/2025/06658 dated 21 March 2025
- **C.** Request for Bidder Views, NCIA/ACQ/2025/07492 dated 5 November 2025
- **D.** Request for Bidder Views Amendment N° 1, NCIA/ACQ/2026/06931 dated 27 March 2026

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in an Invitation For Bids (hereafter referred to as the "Solicitation"), for the provision of: technology refresh for the existing Advanced SATCOM Network Management Capability (ASNMC) system, and its significant enhancement to support additional NATO static and deployable satellite ground terminals.

2. The award will be based on the best value evaluation methodology in accordance with the selection criteria set forth in the *Project-Specific Book I: Bidding Instructions*.

3. The bid closing date and time for this Solicitation is Wednesday, 15 July 2026 at **12:00 hours Central European Time (CET)**. Please ensure that your submission reaches the NCIA before this date and time, as late submissions may not be considered.

4. Enclosed with this cover letter is the Solicitation package that includes all relevant attachments necessary to prepare a bid:

4.1. Book I: Bidding Instructions
- **a.** General Bidding Instructions
- **b.** Project-Specific Bidding Instructions

4.2. Book II: Prospective Contract:
- **a.** Part I: Contract Signature Page
- **b.** Part I: Schedule of Supply and Services
- **c.** Part II: Contract Special Provisions
- **d.** Part III: Contract General Provisions
- **e.** Part IV: Statement of Work with System Requirement Specification

5. The security classification of this Solicitation is NATO UNCLASSIFIED. This Solicitation remains the property of the NCIA and shall be protected in accordance with the applicable national security regulations.

6. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this Solicitation, informing the NCIA of your company's intention to bid. Your company is not bound by its initial decision and if you

decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

7. Questions regarding this Solicitation shall be submitted using the dedicated Questions and Answer Form (Appendix B to the Project-Specific Book I) and in accordance with the Book I: Bidding Instructions.

8. The NCIA reserves the right to cancel, withdraw, or suspend this Solicitation at any time in its entirety without incurring any repercussions, or liabilities. The NCIA bears no liability for Solicitation preparation costs.

9. The reference for this Solicitation is IFB-CO-422181-ASNMC, and all correspondence concerning this Solicitation shall reference this number.

10. The Point of Contact for this Solicitation is Ms Viktorija Navikaitė, NCIA Senior Contracting Officer who may be reached at: IFB-CO-422181-ASNMC@ncia.nato.int

11. In accordance with the NATO Management of Non-Classified NATO Information policy (*internal NATO reference: C-M(2002)60*), this Solicitation shall not be published on the internet.

For the Chief of Acquisition:

Viktorija Navikaite

Digitally signed by Viktorija Navikaite
Date: 2026.04.22 15:39:34 +02'00'

Viktorija Navikaitė
Senior Contracting Officer

Enclosures:
Attachment A to IFB-CO-422181-ASNMC: Acknowledgement of Receipt of Solicitation
Attachment B to IFB-CO-422181-ASNMC: Distribution List
Attachment C to IFB-CO-422181-ASNMC: Bidders List

ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION

Attached separately as a PDF form.

ATTACHMENT B.
DISTRIBUTION LIST - IFB-CO-422181-ASNMC

NATO Delegation (Attn: Infrastructure Adviser):

1. Albania
2. Belgium
3. Bulgaria
4. Canada
5. Croatia
6. Czechia
7. Denmark
8. Estonia
9. France
10. Germany
11. Greece
12. Hungary
13. Iceland
14. Italy
15. Latvia
16. Lithuania
17. Luxembourg
18. Netherlands
19. Norway
20. Poland
21. Portugal
22. Romania
23. Slovakia
24. Slovenia
25. Spain
26. Türkiye
27. United Kingdom
28. United States

NATEXs of the above listed Participating Countries

ATTACHMENT C.
FINAL BIDDER'S LIST - IFB-CO-422181-ASNMC

#	Country	Nominated Bidders
1	**Belgium**	BREVCO SERVICES
2	**Belgium**	CISCO SYSTEMS BELGIUM
3	**Belgium**	EVIDEN BELGIUM
4	**Belgium**	SKYLINE COMMUNICATIONS
5	**Belgium**	ST ENGINEERING iDIRECT (EUROPE) CY NV
6	**Belgium**	NEXAT
7	**Belgium**	BT GLOBAL SERVICES BELGIUM
8	**Canada**	Calian Ltd.
9	**Croatia**	AMPHINICY d.o.o. za računalne aktivnosti i zastupanje
10	**Estonia**	Nortal AS
11	**France**	Thales SIX GTS France
12	**France**	Kratos Communications
13	**France**	Airbus Defence and Space SAS
14	**France**	Actia Aerospace
15	**Germany**	CGI Deutschland B.V. & Co. KG
16	**Germany**	T-Systems International GmbH
17	**Germany**	Frequentis Comsoft GmbH
18	**Germany**	NSSL Global GmbH
19	**Greece**	Hellenic Telecommunications Organisation S.A.
20	**Italy**	Telespazio S.p.A.
21	**Italy**	Leonardo S.p.A.
22	**Italy**	Page Europa S.r.l.
23	**Norway**	Airbus Defence and Space AS
24	**Norway**	Marlink AS
25	**Poland**	Vector Synergy Sp. z o. o.
26	**Slovakia**	Aliter Technologies, a.s.
27	**Slovakia**	FREQUENTIS Solutions & Services s.r.o.
28	**Spain**	GMV AEROSPACE AND DEFENCE S.A.U
29	**Spain**	AICOX SOLUCIONES S.A.U.
30	**Spain**	Integrasys SA
31	**Spain**	Indra Sistemas S.A.
32	**Spain**	Indra Espacio, S.L.U
33	**Netherlands**	Solitee B.V.
34	**Netherlands**	Network Innovations B.V.
35	**Netherlands**	Rohde & Schwarz Benlux B.V.
36	**Türkiye**	Aselsan Elektronik Sanayi ve Ticaret A.Ş.
37	**Türkiye**	OBSS Teknoloji AŞ
38	**Türkiye**	Profen Teknoloji San. Ve Tic. A.Ş.
39	**Türkiye**	SDT Uzay ve Savunma Teknolojileri A.Ş.
40	**Türkiye**	E4E Elektronık Mühendıslık Yazilim Tasarim A.Ş.
41	**Türkiye**	PALS Elektronik San. Ve Tic. A.Ş.
42	**Türkiye**	CTech Bilişim Teknolojileri San.ve Tic. A.Ş.
43	**Türkiye**	Evre Müşavir Mühendislik A.Ş.
44	**United Kingdom**	PA Consulting

#	Country	Nominated Bidders
45	**United Kingdom**	Vodafone Group Enterprise Limited
46	**United Kingdom**	Network Innovations US & UK Government
47	**United Kingdom**	Boxxe Limited
48	**United Kingdom**	CGI IT UK LTD.
49	**United Kingdom**	Deloitte LLP
50	**United Kingdom**	L.A. International Computer Consultants Limited
51	**United Kingdom**	Spektrum Management Group Ltd
52	**United Kingdom**	HUGHES NETWORK SYSTEMS LIMITED
53	**United Kingdom**	BAE Systems (Operations) Ltd
54	**United States**	Serco Inc.
55	**United States**	DataPath, Inc.
56	**United States**	Altagrove LLC
57	**United States**	Telecommunication Support Services, Inc. (DBA TSS Solutions)
58	**United States**	NIC4, Inc. dba Network Innovations U.S. Government (NIUSG)
59	**United States**	Artel, LLC
60	**United States**	UltiSat, Inc.
61	**United States**	Globecomm Systems, Inc.