

To: All Prospective Bidders

Subject: Request For Quotations (RFQ) – RFQ-CO-423246-CGS – COMMUNICATION GATEWAY SHELTER LIFE TIME EXTENSION-Equipment for One Shelter

References:

- A. NCI Agency Standard Operating Procedure SOP 16.01 Procurement (Rev2), dated 06 September 2024
- B. AC/4-D(2019)0004 (INV) IC, Procedures Governing the Use of Basic Ordering Agreements Concluded by the NCI Agency, dated 4 July 2019

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in a Request For Quotations (RFQ), for the provision of: Communication Gateway Shelter equipment such as IS and non –CIS equipment
2. The award will be based on the RFQ being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this RFQ is on or before Thursday, **28 July 2025 at 17:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: Bidding Instructions
 - 5.2. Book II: Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work with System Requirement Specification
6. The security classification of this RFQ is NATO UNCLASSIFIED. This Request For Quotations remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this RFQ, informing the NCI Agency of your firm's intention to bid. Your firm is not bound by its initial decision and if you decide

to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this RFQ at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Request For Quotations is RFQ-CO-423246-CGS, and all correspondence concerning this Request For Quotations should reference this number.
15. Your Point of Contact for all information concerning this RFQ is Tiziana Pezzi, NCI Agency Principal Contracting Officer who may be reached at:

RFQ-CO-423246-CGS@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this RFQ-CO-423246-CGS shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

Tiziana Pezzi

Principal Contracting Officer
NATO Communications and
Information Agency (NCI Agency)

Enclosures: 5)

Attachment A to RFQ-CO-423246-CGS: Acknowledgement of Receipt of Request For
Quotations

Attachment B to RFQ-CO-423246-CGS: Distribution List

Attachment C to RFQ-CO-423246-CGS: Bidders List

Attachment D to RFQ-CO-423246-CGS: Book I Bidding Instructions (separate file)

Attachment E to RFQ-CO-423246-CGS: Book II Prospective Contract (separate file)

ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF REQUEST FOR QUOTATIONS
RFQ-CO-423246-CGS

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central European Time (CET) on 6/27/2025**
to: RFQ-CO-423246-CGS@ncia.nato.int

We hereby advise that we have received Request For Quotations RFQ-CO-423246-CGS on Friday, 20 June 2025, together with all enclosures.

PLEASE CHECK ONE:

- ☐ As of this date and without commitment on our part, we do intend to submit a bid.
- ☐ We do not intend to submit a bid.
- ☐ We are reviewing the requirements of the RFQ and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

**ATTACHMENT B.
DISTRIBUTION LIST - RFQ-CO-423246-CGS**

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- Netherlands
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain
- Türkiye
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

**Principle Contracting Officer
Project Manager
CAB Mailbox
All NATEXs**

**ATTACHMENT C.
FINAL BIDDER'S LIST - RFQ-CO-423246-CGS**

Country		Nominated Bidders
Belgium	1	Telenet BV
Belgium	2	Accenture NV/SA
Belgium	3	PricewaterhouseCoopers Enterprise Advisory BV
Belgium	4	MAGNOBEL
Belgium	5	Global Tradecraft Intelligence
Belgium	6	EUROCITY SRL
Belgium	7	BT Global Services Belgium
Belgium	8	BRESCO SERVICES SCS
Belgium	9	Black Box Network Services NV
Belgium	10	COMPUTACENTER NV
Belgium	11	AEROSPACELAB SA
Belgium	12	FUNKY DUCK BV
Belgium	13	ST Engineering iDirect Europe CY NV
Belgium	14	Pentaquark SRL
Belgium	15	Ernst & Young Strategy and Transactions SRL/BV
Bulgaria	16	TechnoLogica EAD
Bulgaria	17	Lirex BG Ltd.
Bulgaria	18	EnduroSat
Canada	19	Sabytel Technologies Inc.
Canada	20	MDOS CONSULTING INC.
Canada	21	Magnari Inc.
Canada	22	COMPUSULT LIMITED
Canada	23	GlobVision Inc.
Canada	24	MDA Geospatial Services Inc.
Canada	25	IT Chapter Inc.
Canada	26	SkyWatch Space Applications Inc.
Canada	27	Wyvern Incorporated
Canada	28	Heinle Solutions Inc.
Croatia	29	INFIGO IS d.o.o.
Croatia	30	CROATEL d.o.o.
Croatia	31	KING ICT d.o.o. Zagreb
Croatia	32	INsig2 d.o.o.
Croatia	33	Odasiljaci i veze d.o.o.
Croatia	34	Ericsson Nikola Tesla d.d.
Czechia	35	SpaceKnow Inc., odstepny zavod
Czechia	36	Aricoma Systems as
Denmark	37	PROTEAMS ApS
Denmark	38	Atea A/S
Denmark	39	Arbit Cyber Defence
Denmark	40	Integra Consult A/S
Denmark	41	Spaceline Labs ApS
Estonia	42	UAWTA OU
Estonia	43	Nortal AS

France	44	THALES SIX GTS FRANCE SAS
France	45	PRELIGENS
France	46	AIRBUS DEFENCE AND SPACE SAS
France	47	Marlink SAS
France	48	Telespazio France
France	49	Sopra Steria Group
Germany	50	Bechtle GmbH
Germany	51	INTEC Industrie-Technik
Germany	52	EUROPEAN SPACE IMAGING GMBH
Germany	53	CGI Deutschland B.V. & Co. KG
Germany	54	AWARE7 GmbH
Germany	55	GBS TEMPEST & Service GmbH
Germany	56	jinit[AG für digitale Kommunikation
Germany	57	ACME Portable Computer GMBH
Germany	58	GAF AG
Germany	59	Maltego Technologies GmbH
Germany	60	NV5 Geospatial Solutions GmbH
Greece	61	WHITESTEPS TECHNOLOGIES S.A.
Greece	62	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
Greece	63	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
Greece	64	Uni Systems Information Technology Systems Commercial Single Member Societe Anonyme
Hungary	65	EURO ONE Szamitastechnikai Zrt.
Hungary	66	Kontron Hungary Kft.
Hungary	67	Sysman Information Technologies Co. Ltd.
Italy	68	SIPAL Spa
Italy	69	e-GEOS S.p.A
Italy	70	Leonardo SpA
Italy	71	Netgroup SpA
Italy	72	Moveax S.r.l.
Latvia	73	I SIA
Latvia	74	DATI Group SIA
Lithuania	75	UAB Elsis TS
Netherlands	76	Firejob B.V.
Netherlands	77	Hart 4 Technology
Netherlands	78	Network Innovations B.V.
Netherlands	79	SIMAC ELECTRONICS B.V.
Netherlands	80	Science and Technology BV
Netherlands	81	Truedata BV
Netherlands	82	Imagem NL B.V.
Netherlands	83	Solitee B.V.
Netherlands	84	HET IT B.V.
Netherlands	85	Concanon BV
Netherlands	86	Eurotempest BV
Netherlands	87	KSC Satcom B.V.
Norway	88	Airbus Defence and Space AS

Norway	89	Ambio AS
Norway	90	Fynd Reality AS
Norway	91	T-Kartor Norway AS
Norway	92	Marlink AS
Poland	93	JAKUSZ Sp. z o.o.
Poland	94	HERTZ SYSTEMS Ltd Sp. z o.o.
Poland	95	EXENCE SA
Poland	96	ISCG SP. Z O.O.
Poland	97	IURIDICO Legal & Financial Translations sp. z o.o.
Poland	98	Vector Synergy Sp. z o. o.
Poland	99	Transition Technologies MS S.A
Poland	100	TELDAT Sp.z.o.o. sp.k
Poland	101	Comp S.A
Poland	102	DEVTALENTS SP. ZO.O.
Poland	103	NTT Poland Sp. z.o.o
Poland	104	ASSECO POLAND S.A.
Poland	105	HYPERVIEW SP. Z O.O.
Poland	106	SpyroSoft Solutions SA
Poland	107	Trafford IT sp. z o.o. sp.k.
Portugal	108	BRIDGE351
Portugal	109	BINNGRO LDA
Portugal	110	Warpcom Services, S.A.
Portugal	111	Link Consulting, Tecnologias de Informação, S.A.
Portugal	112	Indra Sistemas Portugal S.A.
Portugal	113	ESRI Portugal
Romania	114	BETTER QUALITY ASSURANCE SRL
Romania	115	INTENSEC RO SRL
Romania	116	ARCTIC STREAM
Romania	117	MARCTEL - S.I.T. SRL
Romania	118	Kransz Wald Srl
Romania	119	Eleven Access International Services SRL
Romania	120	BlueSpace Technology S.R.L.
Slovakia	121	Aliter Technologies a.s
Slovakia	122	InterWay, a.s.
Slovakia	123	SPOJNET s.r.o
Spain	124	DANIMA INGENIERIA AMBIETNAL
Spain	125	DELOITTE CONSULTING, S.L.U.
Spain	126	Span d.d.
Spain	127	COTECO INFORMATICA INTERNACIONAL S.L.
Spain	128	NETMETRIX SOLUTIONS S.L.
Spain	129	THALES ESPAÑA SISTEMAS, S.A.U.
Spain	130	AICOX Soluciones S.A.
Spain	131	GMV AEROSPACE AND DEFENCE S.A.U.
Spain	132	Hisdesat Servicios Estrategicos SA
Spain	133	KRC Espanola S.A.
Spain	134	NTT Data Spain , S.L.U.
Spain	135	MECANICAS BOLEA S.A.
Spain	136	KRC Avionics Ingenieria y Apoyo, S.L.

Spain	137	FUTURE SPACE, S.A.
Spain	138	Sopra Steria Espana SA
Spain	139	INTEGRASYS
Spain	140	HI Iberia Ingenieria Y Proyectos SL
Spain	141	Software Quality Systems, SA
Türkiye	142	ASELSAN ELEKTRONİK SANAYİ VE TİCARET A.S.
Türkiye	143	Simsoft Bilgisayar Teknolojileri Ltd
Türkiye	144	CTech Information Technologies Ltd
Türkiye	145	OBSS Teknoloji A.S.
Türkiye	146	ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.S.
Türkiye	147	Biltek Uluslararası İnşaat Limited Şirketi
Türkiye	148	E4E Elektronik Mühendislik Yazılım Tasarım A.S.
Türkiye	149	MilSoft Yazılım Teknolojileri A.S.
Türkiye	150	Aydın Yazılım ve Elektronik Sanayi A.S. (AYESAS)
Türkiye	151	Forte Information Communication Technologies and Defense Industry A.S.
Türkiye	152	ONUR Yüksek Teknoloji A.S
Türkiye	153	STM Savunma Teknolojileri Mühendislik ve Ticaret A.S.
Türkiye	154	Barikat İnternet Güvenliği Bilisim Ticaret A.S.
Türkiye	155	ACS HABERLEŞME TEKNOLOJİLERİ A.Ş
Türkiye	156	ASELSAN NET ELEKTRONİK VE HAS.SIS.SAN.TIC.İNS. VE TAAH. LTD.ŞTİ
Türkiye	157	SmartICT Bilisim A.S.
Türkiye	158	Savronik Elektronik Sanayi ve Tic A.S.
United Kingdom	159	TELEDYNE UK Ltd
United Kingdom	160	Spektrum Management Group Ltd
United Kingdom	161	Datasumi Ltd
United Kingdom	162	C4I SYSTEMS LIMITED
United Kingdom	163	Global Satellite VU Ltd.
United Kingdom	164	Total IA Ltd.
United Kingdom	165	Skytek Technology Ltd
United Kingdom	166	Nexor Limited
United Kingdom	167	Paradigm Communication Systems Limited
United Kingdom	168	HEO Robotics UK Ltd.
United Kingdom	169	Metrea Mission Data Ltd.
United Kingdom	170	Global RadioData Communications Ltd
United Kingdom	171	BAE Systems (Operations) Limited
United Kingdom	172	Helyx Secure Information Systems Limited
United Kingdom	173	BELICISTA LTD (SA Group)
United States	174	Datum Systems Inc.
United States	175	Pifinity, Inc. DBA StorageHawk
United States	176	BlackSky Global LLC.
United States	177	Cubic Digital Intelligence, Inc.
United States	178	Capella Space Corp
United States	179	Maxar Intelligence Inc.

United States	180	BlueWater Federal Solutions, Inc.
United States	181	Inonde LLC
United States	182	AIREON LLC
United States	183	Orgro, Inc.
United States	184	Planet Labs PBC
United States	185	Sea Tel Inc., dba Cobham SATCOM
United States	186	Booz Allen Hamilton, Inc.
United States	187	Raytheon Technologies
United States	188	Tivix, Inc.
United States	189	UltiSat, Inc.
United States	190	GLOBECOMM SYSTEMS INC.
United States	191	OMNI Consulting Solutions
United States	192	Leidos, Inc.
United States	193	EMW Inc.
United States	194	Comtech Satellite Network Technologies, Inc.
United States	195	Business Integra Technology Solutions, Inc.
United States	196	Boston Government Services, LLC
United States	197	Arrow Shield Dynamics, LLC
United States	198	Accelera Solutions, Inc.
United States	199	NMH Tech, Inc.
United States	200	Trace Systems Inc.
United States	201	Geodex Inc. dba Danti AI
United States	202	Umbra Lab, Inc.
United States	203	VALKYRIE ENTERPRISES, LLC
United States	204	Geospatial Consulting Group International
United States	205	Nova C2 LLC
United States	206	Pike Consultants LLC
United States	207	Cerberus Cyber Solutions
United States	208	Mission Microwave Technologies, LLC
United States	209	Trellix Public Sector LLC
United States	210	BAE Systems Information and Electronic Systems Integration Inc.
United States	211	Persistent Systems LLC
United States	212	CALIBRE Systems, Inc.