

## International Participation Day very successful

On Thursday 20 April 2017 the NIDV organized the yearly International Participation Day with 25 Original Equipment Manufacturers (OEMs) from abroad.



Photo: Jelle Zijlstra

*There were approximately 200 meetings arranged during the International Participation Day.*

Together with 75 representatives from the NIDV, the OEMs used the Pitch & Match tool to plan a large number of meetings. The aim of the IPD was for NIDV participants and OEMs to meet, share knowledge of products and services, and to discuss the possibilities of producing new material for the Ministry of Defence.

Prior to the meeting, Dimitri van Rijn from the Ministry of Economic Affairs met with the visitors to inform them about the International Participation policy.

Approximately 200 meetings were arranged using the Pitch & Match tool, and the NIDV participants used the meetings as opportunities meet and greet. The day was a great success with many possibilities offered by the NIDV.

**For more information, please contact Marcel Hendriks Vettehen: [m.hendriksvettehen@nidv.eu](mailto:m.hendriksvettehen@nidv.eu).**

# Information Afternoon on 12kN Vehicles and RCWS

**On the project replacement of wheeled vehicles (DVOW: *Defensiebrede Vervanging Wielvoertuigen*), the Ministry of Defence is planning to purchase around 900 12kN vehicles, 120 of which will be kitted out with a Remotely Controlled Weapon System.**

During the event, the project leader of DVOW, Colonel Leon Jacobs and Mr. Michiel Klerks, contract manager of the 12kN, described the selection procedure. Mr. Frans Schoneveld of the Ministry of Economic Affairs explained the obligations concerning the International Participation. This will result in many opportunities for the Dutch industry.

During the selection phase, a maximum of five OEMs can be chosen who will then be asked to submit an offer to the Ministry of Defence. To qualify for the project, the OEMs must fulfil certain criteria, such as their experience, delivery and maintenance of comparable systems in the Netherlands, as well as their proposed approach to the International Participation obligations.

**For more information, please contact Tjeerd de Groot: [t.degroot@nidv.eu](mailto:t.degroot@nidv.eu).**

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## Eindhoven and Tilburg experiment with sound cameras

**The cities of Eindhoven and Tilburg are both implementing an experiment of using sound cameras to monitor “sound characteristics” in those areas where entertainment businesses are located.**



Specific sound characteristics are translated to a monitor, and the louder the noise and the more specific characteristics the more colour is shown on the screen. That allows the camera to measure emotions.

Each sound camera contains 64 microphones which are fixed to a streetlight or appropriate setting. Smart software is enabled to distinguish the difference between, for example, a speeding car or a boisterous argument. These signals are translated to the monitor which then changes from blue to red. The sound camera shortens the reaction period with at least 20 seconds if there is something wrong.

Leon Verver from the Police Department Oost-Brabant and Director of the Dutch Institute for Technology Security and Safety, along with students and various companies, is responsible for the organisation developing this project. The development takes place in the form of a field lab project. NIDV-participant Atos, and the companies ViNotion and Sorama, took part in the development of the sound camera.

**For more information, please contact Rob van Dort: [r.vandort@nidv.eu](mailto:r.vandort@nidv.eu).**



*The NIDV and the Dutch companies welcomed a large number of visitors and delegations to their booths.*

## **NIDV at LAAD, Rio de Janeiro**

**Together with various Dutch companies, the NIDV participated in the Latin American Aerospace and Defence (LAAD) exhibition in Rio de Janeiro.**

This defence exhibition is the biggest for the defence and security market in Latin America and takes place every other year. The Netherlands pavilion welcomed many visitors and international delegations. The Dutch companies established a network of contacts and obtained several new orders.

Along with these Dutch companies, the Dutch Defence Material Organization (DMO) was present with their own delegation. Due to such success at the event, it was already decided that the NIDV would participate in the LAAD 2019.

**For more information, please contact Peter Huis in 't Veld: [ph@nidv.eu](mailto:ph@nidv.eu).**

# Exhibition and network event during SAIL Den Helder

**During the upcoming Maritime Days SAIL, the Royal Netherlands Navy (RNIN) will be organizing an event specifically for innovative companies.**

The Joint Support Ship HMS De Karel Doorman will be the platform hosting these companies from 23–25 June. The point of contact for this event is LtCdr Michael van Alderwegen who is project manager for the foundation Maritime Campus Netherlands. The aim of the foundation is to strengthen the economic infrastructure in the north of Noord-Holland.



The presented innovations will range from sensor technics via augmented reality to serious gaming, which do not need a maritime character. Many industries, disciplines and products will be brought together with this approach and around 65 have registered for the event. Among them NIDV participants Damen, Thales, RH-Marine, Alewijnse, DHAS, Consilium and Seadrone. The deadline for the official registration for this event has already been extended and there is some available space with no associated costs.

For information and registration forms, please contact LtCdr Michael van Alderwegen: [m.van.alderwegen@maritimecampus.nl](mailto:m.van.alderwegen@maritimecampus.nl). Project Manager for the foundation Maritime Campus Netherlands: [m.van.alderwegen@maritimecampus.nl](mailto:m.van.alderwegen@maritimecampus.nl).



*The Joint Support Ship HMS De Karel Doorman will be the platform hosting the event.*

*Photo: Ministry of Defence*

Alongside this, the Maritime Campus Netherlands (NCM) and the Royal Netherlands Navy, together with the NIDV, will organize an inspiring network event for the Dutch Government, businesses and various research and knowledge institutes. The networking event relates to the introduction to the Royal Netherlands Navy, specifically the Naval Maintenance and Sustainment Agency. Subjects covered will include: "What technical capacities does our maritime business have?" and "Where is a possible link with your organization?". A visit to the Joint Support Ship HMS De Karel Doorman will be part of the networking event. An invitation to this event will be sent to you shortly.

**For more information, please contact Maarten Lutje Schipholt: [m.lutjeschipholt@nidv.eu](mailto:m.lutjeschipholt@nidv.eu).**

# Benteler Engineering continues as Altran Engineering

On 18 October 2016, Benteler and Altran announced the acquisition of 12 Benteler Engineering offices.



As of January 2017, Benteler Engineering (Helmond) operates under the name of Altran Engineering. Altran has a presence in 20 countries around the world, and with its 30,000 employees it is a global player in both engineering and research and development.

The Altran Engineering service – the complete process of product development from the first idea to production – remains unchanged. With the acquisition, the company can offer even more expert possibilities in the form of a broader service.

For the defence activities, the expertise of Altran Engineering in the area of armoured vehicles will be extended with competences in the area of defence, aerospace and naval industry. In the defence sector only, Altran employs over 400 people worldwide, all of whom are committed to projects including the Watchkeeper, VLMS Paams and PMIS.

**For more information, please check the company profile of Altran on our website or contact Tjeerd de Groot, [t.degroot@nidv.eu](mailto:t.degroot@nidv.eu) .**

# NIDV-Symposium and Exhibition on 30 November 2017 in Ahoy, Rotterdam

## Adaptivity is essential to public security

Citizens and businesses have a legitimate interest in safeguarding public security, even though this is generally regarded as a task for the government. It is expected that the military, the police, the fire brigade, the ambulance service, the coast guard and other public security organizations have an appropriate response in the event of an emergency.



Our national security is inseparable from the developments around us. Although borders may no longer exist, security is still a question of sovereignty. Technology is developing exponentially and is becoming more and more accessible to a bigger group. Hence, our opponents have access to the latest technology. There seem to be few limitations to getting these tools. However, our government depends on various rules, which means that it takes some time for new technology to become available to our security organizations. Furthermore, industry is becoming increasingly international. In spite of that, the government tries to maintain its influence on the defence and security industry. European developments are also proceeding rapidly.

In short: security is becoming more and more complex.

Are the Dutch public security organizations capable of adapting to these rapidly changing circumstances? Are the defence and security branches sufficiently adaptive, proactive, future-proof and flexible? What needs to be improved?

The Minister of Defence is striving for adaptive armed forces based on the Total Force Concept. In addition, the police and the fire brigade are also undergoing developments that are intended to lead to greater adaptivity.

Representatives of government and industry will give their opinions on the ability of our public security organizations to adapt during the NIDV Symposium on 30 November 2017 in Ahoy, Rotterdam. During the symposium, more than 130 companies will show their potential. Security organizations and businesses will comment on important security issues during the breakout sessions.

The NIDV cordially invites you to visit our NIDV Symposium.

The top political level of the Ministries of Defence, Economic Affairs, Foreign Affairs and Security & Justice have also been invited. Members of the Dutch States General attend our event every year. We also offer a special programme for military attachés accredited in the Netherlands, while sister organizations of the NIDV from abroad are also invited. The European association of branch organizations of the defence and security industry will also attend. And last but not least, representatives of the armed forces, the police, the fire brigade, the ambulance service, the coast guard and other public security organizations will also be present. All in all, this is a perfect networking opportunity.

**For more information, please contact [info@nidv.eu](mailto:info@nidv.eu).**

# Ron van Baaren member of the NIDV steering board



Since 5 April 2017, Ron van Baaren (ADSE Consulting and Engineering) replaces Wim Tijsterman (Contour Advanced Systems) as a member of the NIDV steering board.

ADSE is an independent engineering company that specializes in engineering services and consultancy, covering areas of air transport, defence and transport. Their activities include the design and development of the vehicles, as well as production, operation, support and maintenance. ADSE also participates in the development of the air and ground operational environments. ADSE was established in May 1996, has over 80 employees and is located in Hoofddorp, The Netherlands.

An overview of our steering board can be found on our website. For more information about ADSE Consulting and Engineering, please contact Peter Huis in 't Veld: [ph@nidv.eu](mailto:ph@nidv.eu).

## Agenda NIDV 2017

31 May until 1 June	CANSEC Global Defence & Security Trade Show	Ottawa
13 June	NMC Platform	Gent
20 until 21, 27 until 29 June	Masterclass Royal Netherlands Airforce	Various
5 September	Netherlands Industry Day	Washington
21 September	Defence Project Day	TBD
30 until 31 October	Defence Attachés Days	The Hague
30 November	NIDV Symposium + Exhibition	Rotterdam

### Foundation Netherlands Industry for Defence and Security

Prinsessegracht 19  
2514 AP The Hague

T: +31 (0)70 364 48 07  
F: +31 (0)70 365 69 33

[info@nidv.eu](mailto:info@nidv.eu)  
[www.nidv.eu/en](http://www.nidv.eu/en)

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