

Announcement: International Participation Day

On Thursday 20 April 2017, the Netherlands Industries for Defence and Security (NIDV) will again organise its annual International Participation Day (IPD 2017).

The IPD 2017 will give foreign OEMs and NL industries ample opportunity to meet and discuss co-operation and renew old contacts. As there is growing political support for a rise in the defence budget, there's an increase in the number of business opportunities. A 'pitch and match' tool will be used so that participants can make maximum use of IPD 2017.

Foreign OEMs will participate free of charge. Both the Ministry of Defence and the Ministry of Economic Affairs are endorsing IPD 2017. Last year there were over 350 meetings scheduled, and approximately 75 agents from the NIDV and 45 agents from 25 foreign OEMs participated.

The event will take place at the Van der Valk Hotel near Amsterdam Schiphol airport. If you represent a foreign OEM and haven't yet been notified by the NIDV about IPD 2017, please inform the NIDV of your intention to participate. Contact person: Lissy Mayer at l.mayer@nidv.eu.

KPN and Royal Netherlands Army strengthen cooperation

In 2017, KPN and the Royal Netherlands Army will reinforce their cooperation by transforming knowledge and innovative topics into ICT solutions.

On Wednesday, 18 January, at the Internet of Things (IoT) Academy of KPN in Rotterdam, Frank van der Post (CCO KPN) and Deputy Commander at Royal Netherlands Army, Major General Martin Wijnen, signed an agreement whereby their collaboration efforts are going to be intensified.

A recent example is the cooperation MILSNEZ. With this sensor grit, an inventory of hostile activity in a specific area is possible to be detected with the help of multiple sensors. This data can be fused with information obtained by own troops to determine if and where there is a potential threat. A prototype of the MILSNEZ has been showcased prior to the signing of the agreement. Later on this year, the army special forces of the Royal Netherlands Army are going to test the sensor grit in the U.S.

IoT Company

The sensor has been invented and developed by the IoT Academy, a foundation which was founded in 2016 by KPN and RDM Makerspace to stimulate innovation in terms of the Internet of Things. In the Academy, businesses from startups to corporates, governments and knowledge institutes can cooperate to develop new IoT concepts.

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KPN

“We would like to help our clients with the development and application of innovative ICT-solutions to improve and more effectively perform their own activities”, states Frank van der Post, Chief Commercial Officer at KPN. “By cooperating with the ministry of Defence, this already leads us to a promising concept of area security based on sensors and Internet-of-Things technology.”

The Royal Netherlands Army

The Army aims to implement innovative applications and ICT efficiently and effectively based on the conviction that ICT can improve the strike power of the Army. Technology is a force multiplier which has an increasing influence on military operations.

Contact person: Tjeerd de Groot, Business Development Manager Land at t.degroot@nidv.eu.



Major General Martin Wijnen and Frank van der Post, CCO KPN, sign the agreement at the IoT Academy.

Camera surveillance and the police

For the police, it is almost impossible to imagine investigations without the project ‘Camera in Beeld’ (camera in the picture).

This is a database of 120.000 cameras throughout the Netherlands that are registered by individuals and by businesses. The database contains the camera location, field of vision and storage period of the data along with contact details of those who can provide the images. With the database, it is possible to check at a glance if cameras near the location of the crime may have recorded useful images, saving valuable time when solving crimes.

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Collecting Data and Developing Contacts

Project manager Karel van Engelenhoven is very happy with the speedy development of the project. "We have managed to connect the entire police force to the project. Every unit has a point of contact who is responsible for increasing project awareness, and who makes colleagues keen to contact as many businesses and individuals as possible for their camera be registered in the database."

All speed cameras and 50.000 ProRail cameras on stations and railways will soon be registered. However, there is some additional work which needs to be accomplished. There are approximately 1.5million cameras in the Netherlands and there are regions where we have not yet registered enough of them. Since November, the police have delivered information flyers to businesses and there has also been information on social media and in TV shows.

Karel van Engelenhoven states that the police are also in personal contact with several sectors. He and his colleague Anton van Streek recently met with representatives from 20 different sectors who will provide data from their cameras. These sectors include financial institutions, supermarkets, construction companies, security companies and the retail industry. "We invest a lot of time in the development and establishment of contacts with companies since they are often occupied with other responsibilities. But they are aware of the advantages of the project."

Goal

The final goal is to guarantee the project as a tool for investigation. For that, the next step is the creation of familiarity with the system and to give some momentum to the adaptation of the project to new technologies and developments.

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Already 120.000 cameras throughout the Netherlands are registered in the project "Camera in beeld".



Belgium, Germany and Norway sign intent to join European tanker project

On Thursday 16 February, defence ministers from Belgium, Germany and Norway signed a Declaration of Intent to participate in the project Multi Role Tanker Transport (MRTT).



Foto: Defensie

Foto met personen: Minister Hennis signs the Letter of Intent during the NATO Defence Ministers meeting.

Foto Vliegtuig: An impression of the A330 MRTT, refuelling a F-35.

In June 2016, the Netherlands and Luxembourg signed a Memorandum of Understanding (MoU) which pertains the purchase of two Airbus A330 Multi Role Tanker Transport (MRTT) aircraft. The aircraft will be NATO property, however the Netherlands and Luxembourg will receive exclusive usage rights. The first two A330 MRTTs have been ordered recently and delivery is expected in 2020.

The agreement allows for more countries to join the program. Once Belgium, Germany and Norway decide to enter the agreement definitively, more aircrafts will be ordered.

The tanker aircraft are most likely to be stationed at the Eindhoven airbase.

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Future Force Conference 2017

"For a world where people do not need to flee, fight or commit crimes, we need others."

The Chief of Staff of the Armed Forces sent a clear message to the public of the Future Force Conference (FFC) on 8 and 9 February at the World Forum in The Hague. "We cannot manage it all on our own." Knowledge and expertise from others is often necessary, for example from the non-governmental organization (NGO) War Child. As a result of a conflict, War Child tries to establish peace again, just as the military does.

Over 1200 people from 50 countries attended the conference to listen to the Vice President of the European Commission, the Dutch Minister of Defence and other keynote speakers.



Foto: Defensie

During the Future Force Conference, visitors had the possibility to test the Trefacta 'special forces bike'.

Topics such as climate change, leadership, Big Data and disruptive technologies gave an insight into the future challenges for the Defence and society as a whole. Companies involved in the Fieldlab Smartbase project (army) were given the opportunity to present their products in the integrated exhibition hall.

The advice from keynote speakers, sessions and conversations was to have a higher investment in defence and security in the coming times to reach at least the average European NATO-norm. However, there are also other important topics for the government to invest in, as the budget is not endless. The elections in March will provide more information on the forthcoming status of the country's national defence and security.

Please click [here](#) to read the election manifesto of NIDV.

Contact person: Anne Brockherde, Advisor Politics, Projects and Communications at a.brockherde@nidv.eu.

Strategic Options for your Intellectual Property Rights

On 2 February 2017, in cooperation with V.O. Patents and Trademarks, the NIDV organised a 'thought leadership' session at the office of V.O. in The Hague.

Since the publication of the NIDV Strategy 2020, the NIDV aims to organise events, seminars and workshops which can then lead to the realisation of 'thought' leadership, one of the goals of the strategy.

This seminar was intended for the direction and management of small- and medium-sized companies who are not yet active in protecting their projects with the help of intellectual property rights (IPR).

The seminar provided an introduction on several topics of IPR. The advantages and disadvantages of the choice between keeping an idea secret, publishing it or patenting it led to a vivid discussion between the group of NIDV participants and the patent attorneys of V.O. Another interesting topic was what was possible in the case of a collaboration.

The presentation is available for NIDV participants on our website.

Contact person: Anne Brockherde, Advisor Politics, Projects and Communications at a.brockherde@nidv.eu.

Business Matchmaking between Airbus and Industry

Airbus recently agreed with the Dutch Ministry of Economic Affairs the expansion of their sourcing base in the Netherlands.

The NIDV will be facilitating this expansion project and organised a business matchmaking afternoon in cooperation with the Netherlands Aerospace Group (NAG) and the Commissariat for Military Production on 1 February. The matchmaking took place at the NIDV office in The Hague. This matchmaking event was intended to give those companies not yet in contact with Airbus the opportunity of having an introductory meeting. Airbus chose 16 companies from the list of applications. They were given the opportunity to present themselves. After the evaluation of the day, potential follow-ups could be arranged to discuss specific areas of cooperation.

Companies that were not selected for the session, but would still like to meet with Airbus representatives, are invited to participate in our International Participation Day on 20 April 2017 and request a meeting in due course with our online matchmaking tool Pitch&Match. For more information about the IP-day, please read the applicable article in this newsletter.

For more information, please contact Jelle Zijlstra at j.zijlstra@nidv.eu. To receive more information on the IPD 2017, please contact Lissy Mayer at l.mayer@nidv.eu.

International Robotics Week takes place in The Hague

TSU Expo and RoboBusiness Europe announce the International Robotics Week from 19 to 21 April 2017 at World Forum, The Hague.

The Unmanned Systems Expo (TUS Expo) brings together European and global companies from the Unmanned Systems supply chain with customers and end users, as well as providing opportunities for international cooperation and collaboration throughout the Unmanned Systems industry.

NIDV participants are offered a 10% discount on the price of a m2 booth. There is also the possibility to participate in the Holland Pavilion with special packet prices. In addition, NIDV participants can receive a 10% discount on congress tickets.

If you are interested, please contact Lissy Mayer for the reduction code at l.mayer@nidv.eu.



Agenda NIDV 2017

30 March	2nd NIDV Cyber Symposium	Utrecht
31 March	Annual Meeting Heli Platform	Woensdrecht
5 april	Annual Meeting NIDV	Enschede
19 until 21 April	International Robotics Week 2017	Delft/Rotterdam
20 April	Industrial Participation Day	Amsterdam
13 June	Annual Meeting NMC Platform	Zeebrugge
21 September	Defence Project Day	tbd
29 November	Business-to-Business Meeting	Rotterdam
30 November	NIDV Symposium and Exhibition	

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